



PREVIEW

TSG Survey Results: EMV - The Aftermath

The mission of The Strawhecker Group (TSG) is to provide the electronic payments ecosystem and its investors with unmatched advisory services. TSG's unique offering is built on decades of focused expertise, powerful data, and the combined intangible value these provide. Our vision is to be admired for our people, partnership, and performance.

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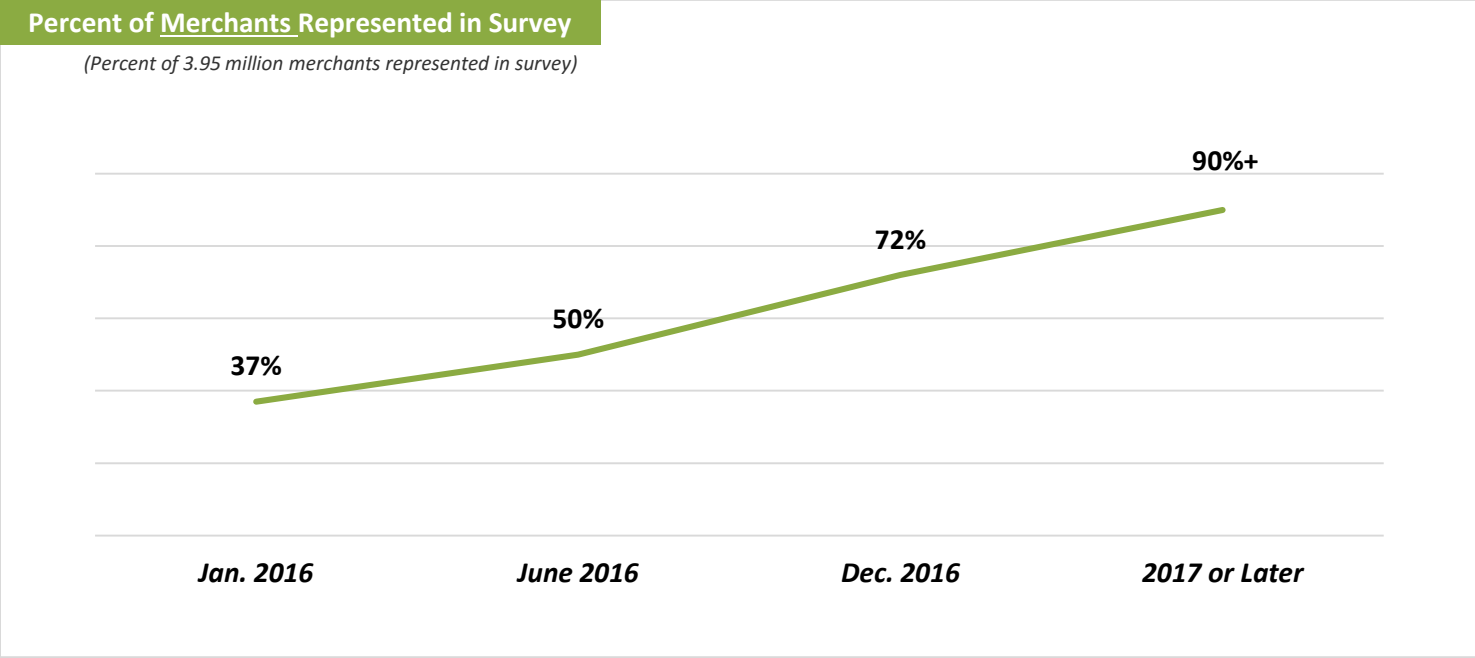
Survey Overview

101 Total Responses from **92** Total Companies

3.95 Million Merchants Represented

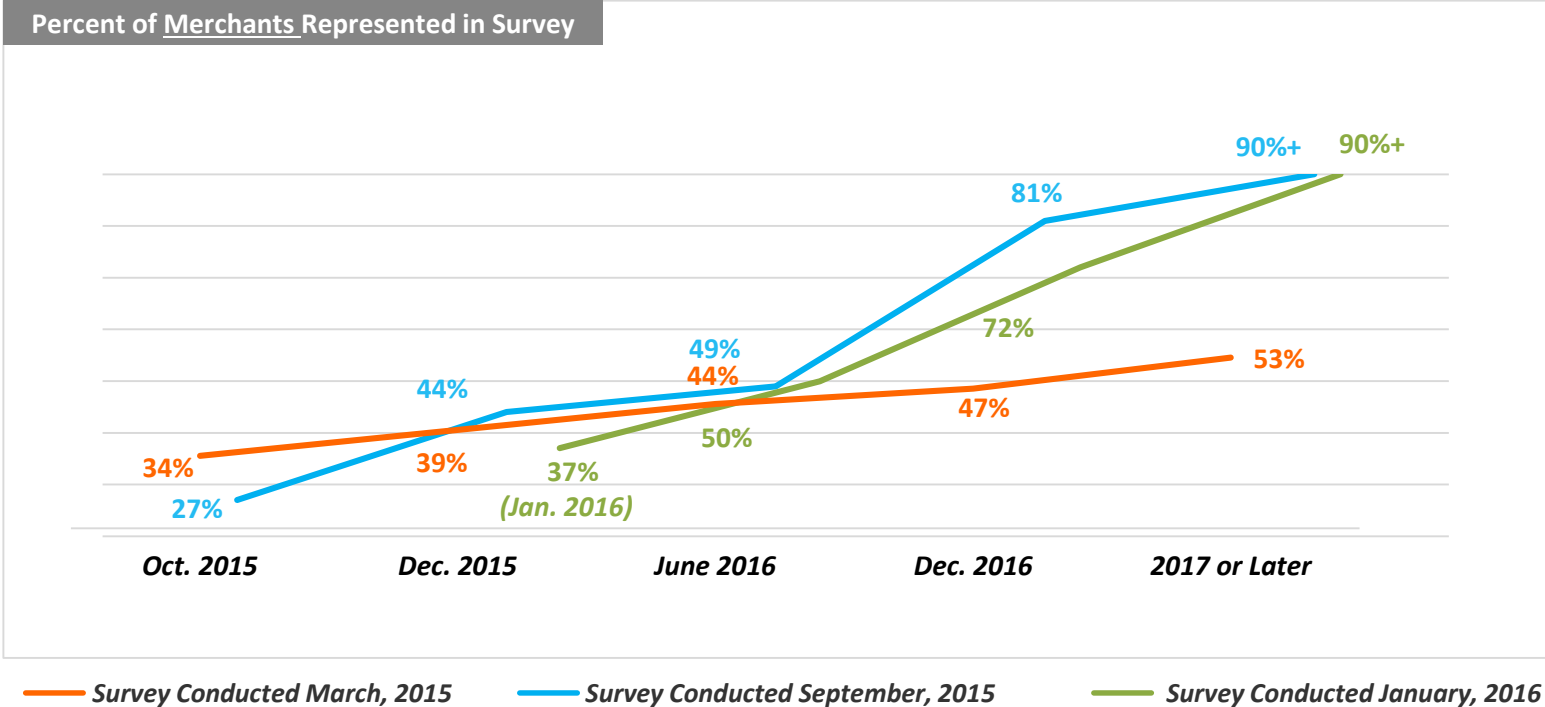
Results collected from January 14, 2016 – January 29, 2016

If your merchant portfolio is not currently EMV ready, when do you expect the vast majority of your merchants to be EMV ready?

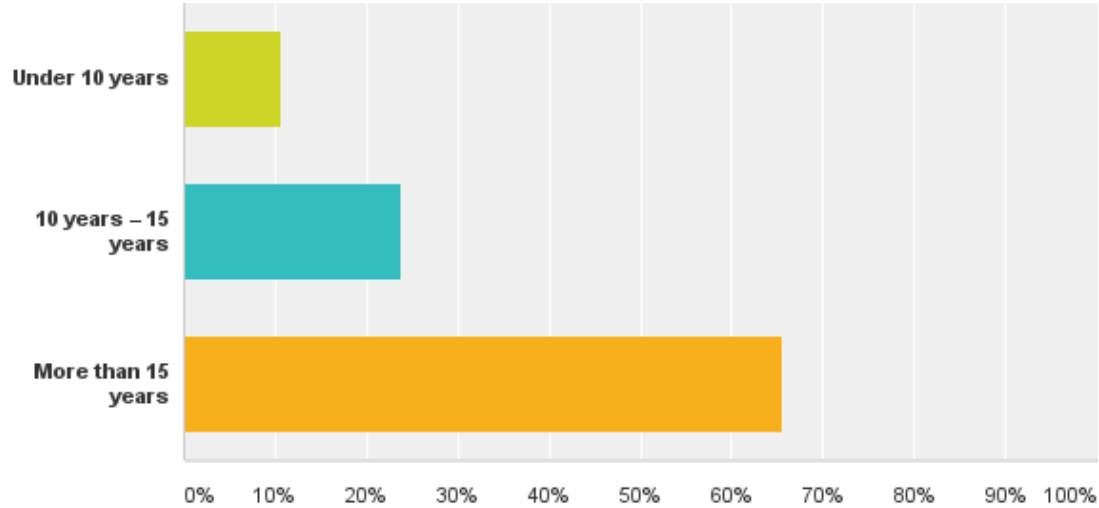


The next page shows the results of this question from TSG's previous surveys

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Years of Industry Experience



About TSG

The Strawhecker Group (TSG) is a management consulting company focused on the electronic payments industry. TSG works with clients from all aspects of the industry, including merchant acquirers, card networks, investment firms, banks, technology companies, and major merchants. The Electronic Transactions Association named TSG as Business Partner of the Year in 2010.

Payments Strategy Consulting | Transaction Advisory | TSG Metrics

1,000+

PROJECTS COMPLETED
IN THE LAST THREE
YEARS



40+

OF THE TOP 50
ACQUIRERS
SERVED



20+ Years

AVERAGE
ASSOCIATE
EXPERIENCE



3.3+ Million

U.S. MERCHANTS IN
TSG'S ANALYTICS
PLATFORM



UP TO \$2B

SIZE OF COMPANIES
VALUED AND ASSESSED
FOR BUYING/SELLING



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